



2018 Villas at Northgate Project

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Villas at Northgate A Multi-Family Development

Disclaimer — The purpose of the package is to share a proposed project in order to gather interest in the investment opportunity, subject to satisfactory approval of the project during the due diligence period. While the information in the package is deemed reliable, investors must be aware this is a model and the results are not guaranteed. The buildings pictured here have two ranch style units on the end. That layout will be changed to make all four units two stories.





Project Location



- 1) 1998 Antelope Trails, 112 Unit Fourplex Development (Woodmen and Meadow Ridge)
 - Entitled/ Developed/ Built Antelope Valley Pt, Colorado Springs, CO 80920
- 2) 2003 University Village, 152 Unit Fourplex and Townhome Development (N. Academy and Vickers)
 - Entitled/ Developed/ Built University Village View, Colorado Springs, CO 80918
- 3) 2005 Cumbre Vista, approximately 460 lot Single Family Development (Woodmen and Powers)
 - Entitled/ Developed/ Built Collector Streets & Utilities Tutt Blvd. north of Woodmen
- 4) 2006 Bear Creek Villas, 120 Unit Single Family Condo Development. (W. 21st Street and Gold Camp Rd.)
 - Entitled/ Developed/ Built/ Sold
- 5) 2007 Sanctuary in the Pines, 390 lot Single Family Development (NE of Shoup Rd. and Vollmer Rd.)
 - Entitled/ Developed
- 6) 2016 The Trails @ TimberRidge, approximately 470 lot Single Family Development (NE of Vollmer Rd and future

Briargate Pkwy / SE of Vollmer and Arroya Lane)

• Closed/ Entitling Property



Previous Projects

1) 1998 - Antelope Trails, 112 Unit Fourplex Development (Woodmen and Meadow Ridge)

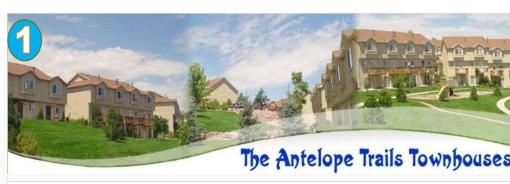
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• Entitled/ Developed/ Built







Bear Creek Villas



Multi-Family Construction

Villas at Northgate

A Multi-Family Development



- Located conveniently in Northgate
- 19 Buildings / 73 Units
- Experienced Developer and Builder
- \$1,250,000 sales price
- Site currently master planned for multi-family
- Located in the esteemed School District 20
- \$2,500 per unit rent modeled
- Individually metered
- Common area HOA



ROI/ Cash Flow Analysis for a Villa at Northgate

| Address: | Oracle 4-Plex Development | | | | |
|--|------------------------------------|--------|-----------|-----------|-------------|
| Configuration: | 4 UNITS 3br,2.5 BA, 2200 S.F. | | | | |
| | 2 car garage, Unfinished Basements | | | | |
| Sales Price | | | | \$ 1 | ,250,000.00 |
| | | | | | |
| Income | | | | | |
| Monthly Rental Inco | me per unit: | \$ | 2,500.00 | \$ | 10,000.00 |
| Other Income | | | | \$ | - |
| Gross Monthly Inc | come | | | <u>\$</u> | 10,000.00 |
| Expenses | | | | | |
| Property Taxes | | | | \$ | 500.00 |
| Insurance | | | | \$ | 400.00 |
| Utilities are Paid by | Tenant | | | \$ | - |
| Other - HOA | | | | \$ | 250.00 |
| Maintenance/Repai | rs | | 5% | \$ | 500.00 |
| Vacancy Allowance | | | 3% | \$ | 300.00 |
| Less total expenses | | | | <u>\$</u> | 1,950.00 |
| Less debt service | 25 % dn,4.75% IR, | 30 yrs | | \$ | 4,890.44 |
| Cash required at cl | osing | \$ 3 | 12,500.00 | | • |
| Net Monthly Cash | Flow | | | \$ | 3,159.56 |
| Net Annual Cash Flow | | | | <u>\$</u> | 37,914.67 |
| Net Annual Cash i | | | | <u>Ф</u> | 57,914.07 |
| | | | | | |
| Cash on Cash Return | | | | | 12.1% |
| Cap Rate | | | | | 7.7% |
| Note: 1. Rents pay off A 2. Add Appreciat | Asset. ion and Tax Benefits | | | | |
| | d reliable, but not guaranteed | | | | |



ROI / Cash Flow Analysis for Fourplex Buyer

Comparable quality 3 Bed, 2 Bath rentals available in Briargate

- La Bella Vita Apartment Homes (Cordera), 4505 Amarosa Heights. 1398 Sq Ft. Starts at \$1975/ month.
- Commons at Briargate, 2845 Freewood Point. 1324+ Sq Ft. \$1878-2010/ month.
- Vue 21 Apartments (Wolf Ranch), 4610 Nautilus Peak View. 1340+ Sq Ft. \$1896-4069/ month.

Comparable quality 3 bed, 2 bath rentals available in Northgate

- Bella Springs Apartments, 1050 Milano Point. 1348+ Sq Ft. \$1780/ month.
- Ridge Point at Gleneagle, 13631 Shepard Heights. 1286+ Sq Ft. \$1776-2473/ month.
- Allison Valley Apartments. 11320 New Voyager Heights.1430 Sq Ft. \$1937-1974/month.

Note: "Comparable quality" consists of some of our features including granite countertops, stainless steel appliances, wood floors, fireplace, built in washer/dryer, microwave, and refrigerator.



Rental Comps



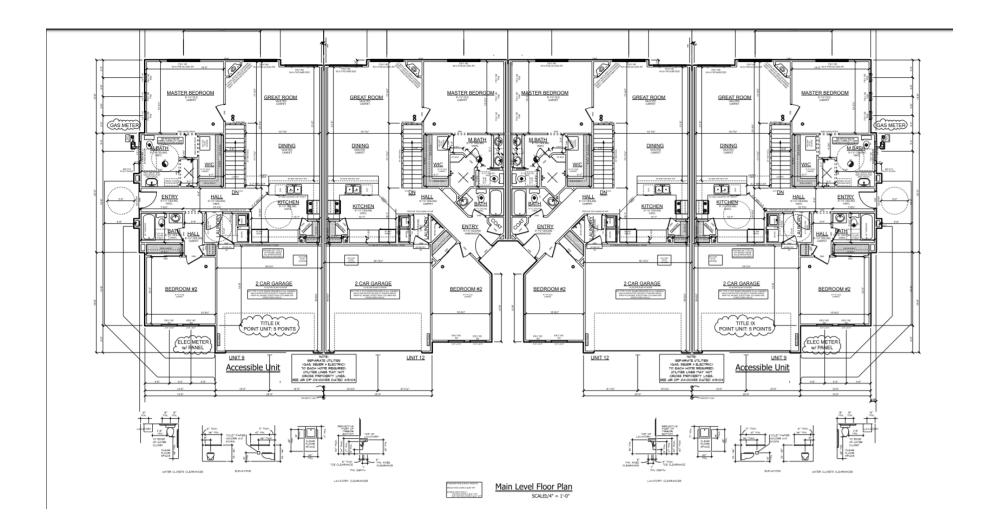






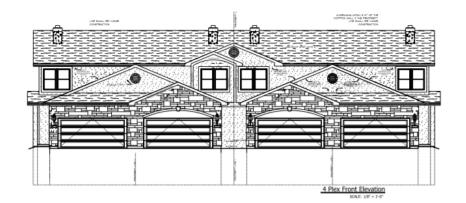








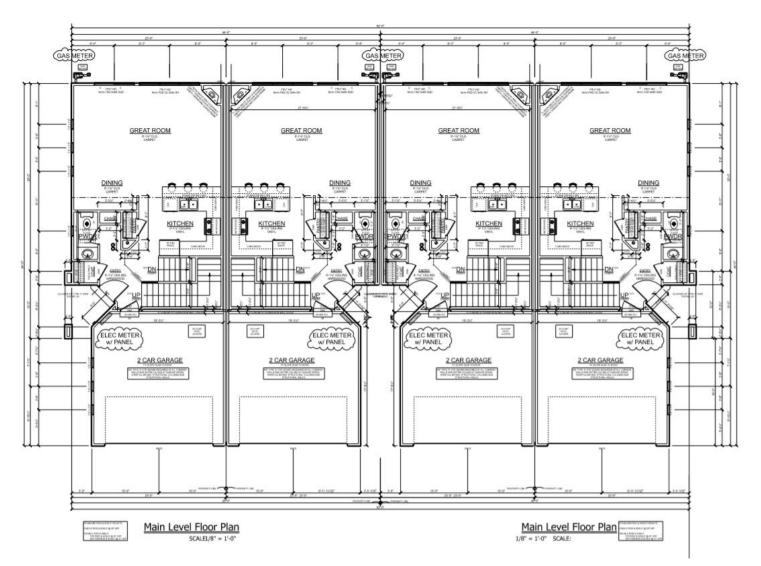






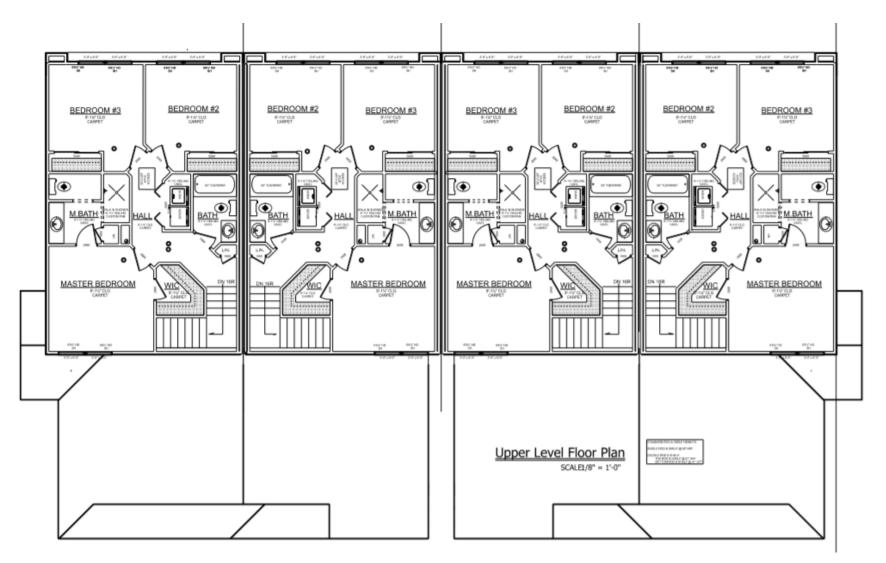






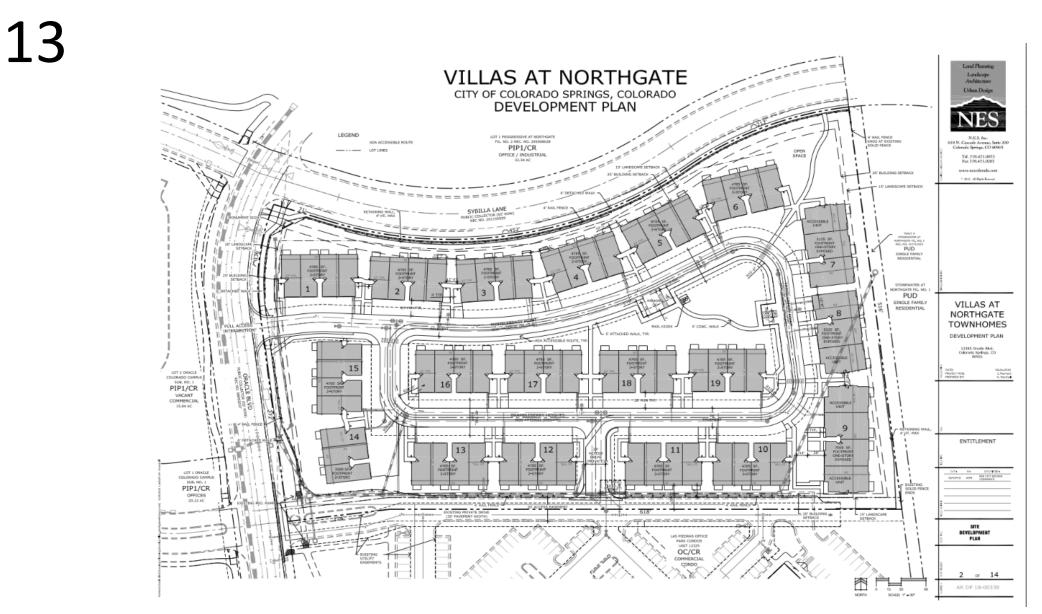






Two-Story Floor Plans- Upper Level





LAND DEVELOPMENT C O R P O R A T I O N

Lot layout



Pictures of Unit Interior





Features

- Granite Countertops
- Stainless Steel appliances
- Gas Fireplace in Living Room
- ➢ High/Vaulted Ceilings
- Dual Sink Vanity in Master Bathroom
- ➤ 3 Bedrooms
- ➤ 2.5 Bath
- Approximately 1470 sq ft finished living space and 730 sq ft unfinished basement with a standard unit
- ➤ 2 car garage
- Full sized washer and dryer
- Brushed-Nickel light fixtures

Options (Additional Cost)

- Will be able to alter/upgrade flooring, countertops, or appliances
- Will be able to completely finish basement which totals to about 2200 sq ft of finished space



Description of Unit Interior