

## **EXCLUSIVE LISTING**

Offering Memorandum





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## **Financial Summary**

#### 7301 State Road 535 | Windermere, FL 34786

#### Asking Price \$8,300,000 | Cap Rate 5.00%

\$415,000
\$34,583.33
12,610+/- SF
1.20+/- Acres
Walgreens
S&P: BBB
Nasdaq: WBA
Corporate
Fee Simple
Absolute NNN
None
25 Years
17 Years
October 2009
September 2034
Fifty (50), One (1) Year

Store Sales 130% of National Average
Affluent Area - Average Income \$150K+

#### **Investment Highlights**

- 17 years remain on absolute NNN Walgreens lease
- Located in the heart of wealthy Orlando suburb average household income of \$150,000 within 1 mile
- Located only 3 miles north of Walt Disney World Resort 19 million visitors annually
- Hard corner of lighted intersection
- Windermere is affluent suburb of Orlando that is home to Tiger Woods, Shaquille O'Neal, Bubba Watson and Jonny Damon, among others
- Florida has no state income tax





### **Tenant Overview**

#### **About Walgreens**

Walgreens is an American pharmaceutical company which operates the largest drug retailing chain in the United States



of America. It specializes in serving prescriptions, health & wellness products, health information and photo services. As of August 31, 2016, the company operated 8,175 stores in all 50 states, the District of Columbia, Puerto Rico and the U.S. Virgin Islands. It was founded in Chicago, Illinois, in 1901. The Walgreens headquarters office is in the Chicago suburb of Deerfield, Illinois.

In December 2014, Walgreens completed its strategic combination with Alliance Boots to establish Walgreens Boots Alliance, Inc., forging the first global pharmacy-led, health and wellbeing enterprise. The combination brought together two leading companies with iconic brands, complementary geographic footprints, shared values and a heritage of trusted health care services through community pharmacy care and pharmaceutical wholesaling. Both companies have more than a century's worth of experience in customer and patient care. Walgreens is today part of the Retail Pharmacy USA division of Walgreens Boots Alliance. Walgreens provides access to consumer goods and services, plus pharmacy, photo studio, health and wellness services in the United States through its retail drugstores, Walgreens Health Services division, and Walgreens Health and Wellness division.

### Tenant Snapshot

# of Locations

8,175+

Stock Symbol

**WBA** 

Credit Rating

S&P: BBB









## **Site Photos**

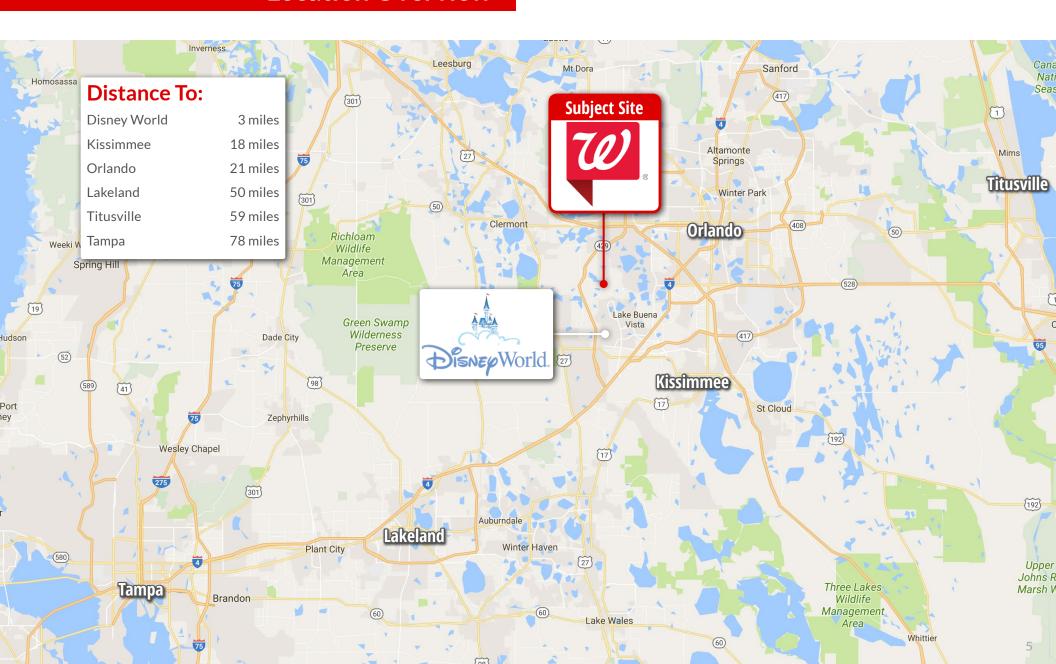






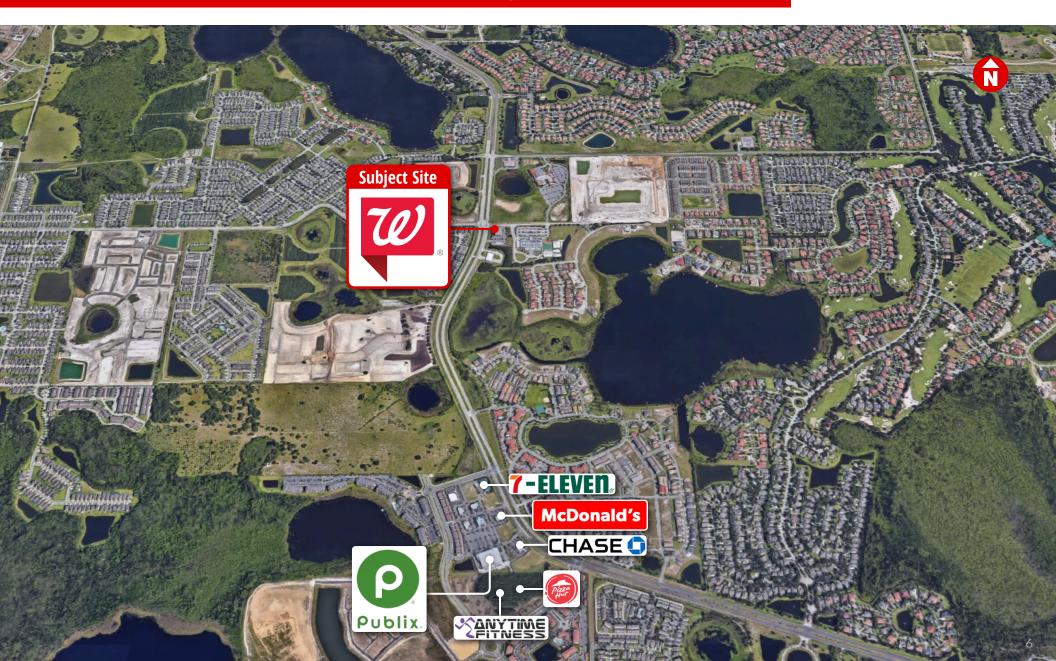


## **Location Overview**



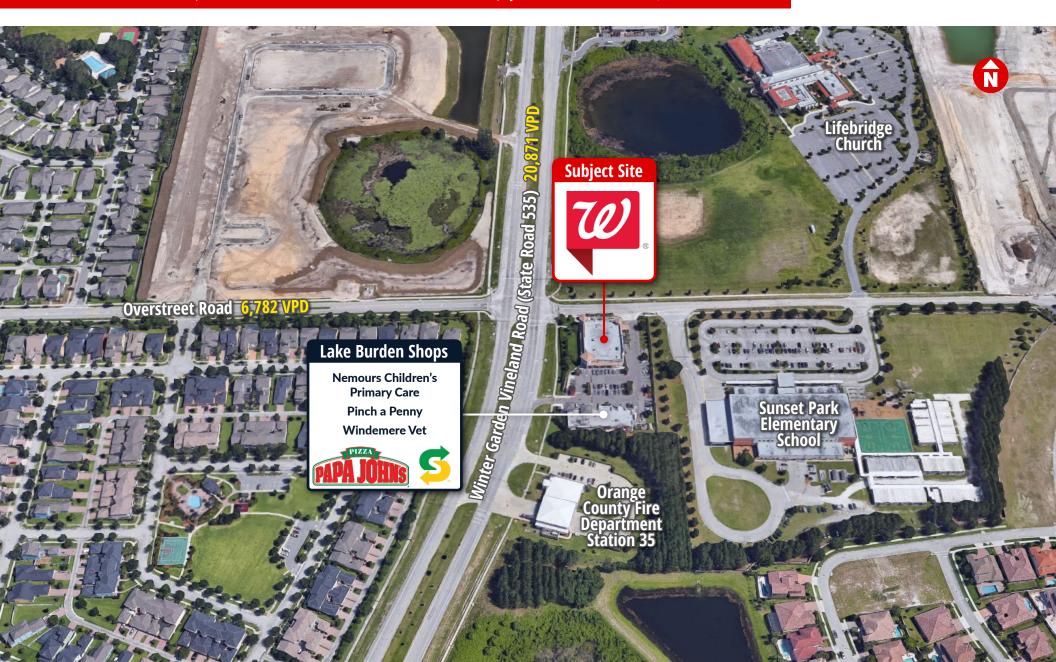


7301 SR-535 (Winter Garden Vineland Rd) | Windermere, FL 34786



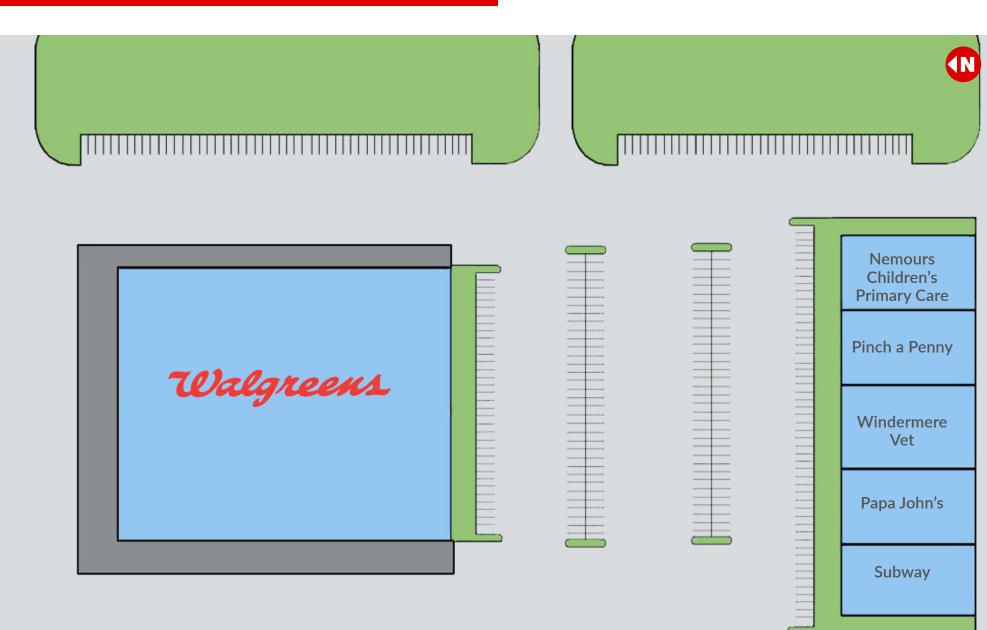


## 7301 SR-535 (Winter Garden Vineland Rd) | Windermere, FL 34786





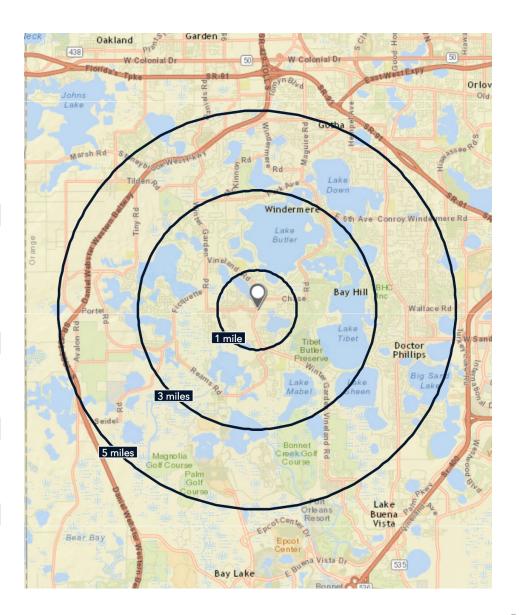
## **Site Plan - Lake Burden Shops**





## **Demographics**

Radius	1 Mile	3 Miles	5 Miles
Population			
2017 Population	7,339	37,480	96,357
2022 Population	8,865	45,314	111,050
2010-2017 Annual Rate	7.05%	6.98%	4.10%
2017-2022 Annual Rate	3.85%	3.87%	2.88%
2017 Male Population	48.4%	48.8%	49.0%
2017 Female Population	51.6%	51.2%	51.0%
2017 Median Age	35.6	35.2	38.0
Households			
2017 Total Households	2,555	13,319	33,648
2022 Total Households	3,074	16,030	38,634
2010-2017 Annual Rate	6.96%	6.84%	4.04%
2017-2022 Annual Rate	3.77%	3.77%	2.80%
2017 Average Household Size	2.87	2.81	2.86
Median Household Income			
2017 Median Household Income	\$108,346	\$83,197	\$90,620
2022 Median Household Income	\$118,978	\$91,223	\$98,723
2017-2022 Annual Rate	1.89%	1.86%	1.73%
Average Household Income			
2017 Average Household Income	\$150,368	\$115,390	\$123,488
2022 Average Household Income	\$172,056	\$130,530	\$138,223
2017-2022 Annual Rate	2.73%	2.50%	2.28%
Per Capita Income			
2017 Per Capita Income	\$52,098	\$41,517	\$43,742
2022 Per Capita Income	\$59,327	\$46,777	\$48,773
2017-2022 Annual Rate	2.63%	2.41%	2.20%





### **Market Overview**

#### Windermere, FL

Windermere is a town in Orange County, Florida, United States. It is part of the Orlando-Kissimmee Metropolitan Statistical Area.

A highly sought after place to live, Windermere, FL is steeped in a rich history that helps give the town its modern charm. Founded in 1887, Windermere prides itself on many of its historical sites, from its Town Hall (built from 1922-1924), which began as The Women's Club, to Cal Palmer's office Building (completed in 1911), to the Parramore House, also known as the Historic 1890 Windermere Schoolhouse, which became the first school in the Town of Windermere.

Children in the Sunshine State." The prestigious award was given by Neighborhood Scout, which combines data from the National Center for Education Statistics, the U.S. Bureau of Census, The FBI, the U.S. Justice Department, and the Office of Federal Housing Enterprise Oversight.

Neighborhood Scout creator Dr. Andrew Schiller, states the criteria to determine these top neighborhoods were that they "have both top-quality public schools and an exceptionally family-friendly environment." Among the determining factors were quality of public schools, safety from crime, and education of the adults, all of which are defining traits of Windermere, Florida.









### **About Calkain**

#### Who Are We?

Calkain Companies LLC is a national commercial real estate firm that provides consulting and brokerage services to both private and institutional clientele with an expertise on triple net lease investments. We pride ourselves on being a world class leader by providing our clients a full array of commercial real estate investment brokerage and asset management solutions, including advisory, research, estate planning and wealth management.

We have built solid relationships throughout our decades of experience and innovation, implementing long-term allocation within the context of each client's particular risk tolerance and identifying how best to acquire and dispose of income producing properties for each entities' specific set of investment criterion. At Calkain, our foresight and past performance are leading the net lease investment industry.

#### **Our History**

Like most success stories, Calkain was formulated from humble beginnings. Jonathan W. Hipp, President and CEO, took the initiative to build upon his decades of experience and performance and left a large international brokerage firm to become an independent and innovative leader within the triple net lease investment community. Armed with a sole employee and a single office, the firm has grown exponentially since its infancy in 2005.

With the growth in staff, seasoned professionals have been attracted to Calkain's model of innovation, entrepreneurship and the fostering of long-lasting and meaningful relationships. Industry experts have joined Calkain in the hopes of implementing the skills they have honed in complementary aspects of real estate investment.

Through a tremendous endeavor, tireless hours have been committed to continually prove that Calkain is America's Net Lease Company®. Its countless accolades received from the world's leading business publications, including Forbes™, Fortune™ and the New York Times™ have confirmed that Calkain is a true leader in triple net lease investing services.

#### **Client Testimonial**

"USRA has worked with Calkain on numerous occasions. They have always been meticulous in their work ethic, providing superior service and extremely prompt attention to our needs. I highly recommend them.

- Jack Genende, Partner | U.S. Realty Advisors, LLC. (USRA)

\$11.5 Billion in Closed Transactions

\$350 Million in Active Listings



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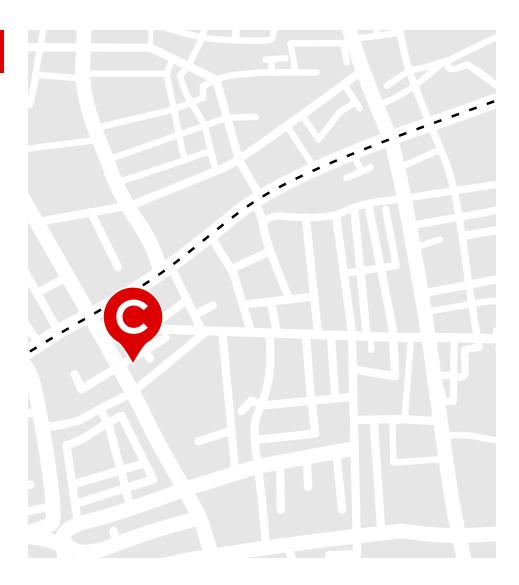
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